## GOVERNMENT POLYTECHNIC, SAMBALPUR (RENGALI) NAME OF THE FACULTY: Miss. Pinky Sahu ( PTGF ), Civil Enginee ring

## LESSION PLAN FOR EMST FOR 5TH SEM ,CIVIL ENGG,WINTER-2021 W.E.F.01.10.2021

| WEEK<br>NO | DATE                       | TOPIC   | PERIODS<br>ASSIGNED<br>PER TOPIC | PERIODS<br>AVAILAB<br>LE PER<br>WEEK |
|------------|----------------------------|---|----------------------------------|--------------------------------------|
|            | 01.10.21<br>TO<br>02.10.21 | Concept /Meaning of Entrepreneurship     Need of Entrepreneurship     Characteristics Qualities and Types of entrepreneur, Functions     Barriers in entrepreneurship     Entrepreneurs vs. Manager Forms of Business Ownership: Sole proprietorship, partnership forms   | 10                               | 5                                    |
| W-1        |                            | and others Types of Industries Concept of Start   |                                  | 5                                    |
| W-2        | TO                         | Time schedule Plan, Agencies to be contacted for Project Implementation Assessment of Demand and supply and Potential areas of Growth Identifying Business Opportunity, Final Product selection Revision class of Unit-2  4. Definitions of management, Principles of management Functions of management (planning, organizing, staffing, directing and controlling etc.) Level of Management in an Organization. | 8                                | 5                                    |
| W-3        | 21.10.21<br>TO<br>23.10.21 | Revision and doubt clearing of Unit 4  5. Production management Functions, Activities , concept of Productivity Meaning of Quality control, steps in Production Planning and control  |                                  | 3                                    |
| W-4        | TO                         | Inventory Management Need for Inventory management , Models/Techniques of Inventory management Revision and doubt clearing of Unit Financial Management Functions of Financial management , Management of Working capital Costing (only concept) Break even Analysis Brief idea about Accounting Terminologies: Book Keeping, Journal entry, Petty Cash book, P&L Accounts, Balance Sheets(only Concepts)         | 4                                |                                      |

|       |                            | Revision and doubt clearing or Unit 5 Marketing Management  |    |   |
|-------|----------------------------|---|----|---|
|       | 06.11.21                   | Concept of Marketing and Marketing Management, Marketing Techniques (only concepts)   |    | 2 |
| W-6   | 08 11 21                   | Concept of 4P s (Price, Place, Product, Promotion) Revision and doubt clearing of Unit 5-(c)  |    | 2 |
| W-7   |                            | Human Resource Management Concept of Human Resource Management. Functions of Personnel Management Manpower Planning, Recruitment, Sources of manpower, Selection  |    | 3 |
| W-8 T | 22.11.21<br>TO<br>27.11.21 | Method of Testing, Methods of Training & Development, Payment of Wages Revision of Unit- 5 6. Introduction about Leadership & Management, Leadership Definition and Need/Importance Qualities and functions of a leader Manager Vs Leader Style of Leadership (Autocratic, Democratic, Participative) | 5  | 2 |
|       |                            | 7. Motivation Definition and characteristics Importance of motivation Factors affecting motivation Theories of motivation (Maslow) Methods of Improving Motivation  |    | 2 |
| W-9   | 29.11.21<br>TO<br>04.12.21 | Revision on motivation lesson Work Culture, TQM & Safety Human relationship and Performance in Organization Relations with Peers, Superiors and Subordinates TQM concepts: Quality Policy, Quality Management, Quality system Revision of Unit -7   | 10 | 3 |
| W-10  | 06.12.21<br>TO<br>11.12.21 | 8. Legislation a) Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights Features of Factories Act 1948 with Amendment (only salient points) Features of Payment of Wages Act 1936 (only salient points)  |    | 3 |
| W-11  | 13.12.21<br>TO             | Revision and Doubt Clearing class of Unit-8.  9. Smart Technology   |    | 2 |
|       | 18.12.21                   |   | 6  | 3 |
|       |                            | Components of IOT, Characteristics of IOT, Categories of IOT  |    | 3 |

|       | ∠0.12.21<br>/ TO      |  |   | ,     |
|-------|-----------------------|--|---|-------|
|       | 25.12.21              | Applications of IOT- Smart Cities, Smart Transportation. Applications of IOT- Smart Home, Smart Healthcare, Smart Industry.                                      | 5 | 3     |
| W-13  | 20.12.21              | Applications of IOT-, Smart Agriculture, Smart Energy Management etc. Revision And Doubt Clearing class on Unit-9. CLASS TEST  Revision And Doubt Clearing class |   | 2     |
| 11.12 | TO<br>25.12.21        |  | 6 | 3     |
| W-14  | 27.12.21              |  |   | 3     |
|       | TO<br>01.01.22        |  | 6 | 5+1EC |
| W-15  | 03.01.22<br>TO        | S. C. S. C. S.   |   |       |
|       | 08.01.22 &<br>Onwards | REVISION & PREVIOUS YEAR QUESTION DISCUSSION   |   | 7/1   |

Signature of Concerned Faculty

C/s Signature of Senior Lect./ HOD